

W. Alexander Walker

Vice President
Retail Services Group



Transwestern Role

Alex Walker provides both landlord and tenant retail leasing representation services in Washington, DC, Maryland, and Virginia. Alex joined Transwestern in 2003, and has since completed over 100 transactions.

Landlord Representation

Alex has represented numerous landlords in securing retailers and restaurants for their properties. Some of his clients include:

Prudential Financial
Shorenstein
Akridge
Paramount Group
DRI Development Services
Rock Creek Property Group

TIAA-CREF
Hines
Camden
LCOR
Korman Communities
Virginia Tech

Tenant Representation

Alex represents and has worked with a wide range of regional, national, and international retail and restaurant tenant clients in securing ideal locations. Some of his clients include:

Buddha Bar
Pinkberry
J. McLaughlin
L' Éclat de Verre
Proof
I-Doc Optical
ShoeFly
Old Virginia Tobacco Co.

Gordon Biersch Brewery Restaurant
Bach to Rock - America's Music School
Alchimie Forever
Pizza Autentica
Keepers, Inc.
Tropical Smoothie Café
M2L Collection
Corner Bakery

Professional Affiliations/Recognition

Alex is a member of the International Council of Shopping Centers (ICSC), serves on the Greater Washington Association of Realtors (GWCAR) Retail Committee, and is a licensed real estate salesperson in Washington, DC, Maryland, and Virginia.

In 2006, Alex was awarded Transwestern's Rising Star Award for the Mid-Atlantic region. In 2009, the Washington Business Journal awarded the Best Retail Deal of the Year to Buddha Bar at 455 Massachusetts Avenue, NW, DC, in which Alex represented Buddha Bar.

Education

Alex graduated from Lafayette College in Easton, Pennsylvania with a Bachelor of Arts Degree in Government and Law, and English. Alex also attended Landon School in Bethesda, Maryland, and Institut Le Rosey in Rolle, Switzerland.