

Joseph B. O'Brien

Leasing Associate
Retail Services Group



TRANSWESTERN ROLE

Joseph B. O'Brien (JB) is an associate with Transwestern Retail Services specializing in Landlord and Tenant representation.

CAREER HIGHLIGHTS

Prior to joining Transwestern, JB worked for a boutique construction and development firm in Fairfax, Virginia. While there, he worked in various capacities in the real estate, construction, and development fields as a tenant representative, construction administrator, and construction cost estimator.

RETAIL EXPERIENCE

Due to his exposure to all aspects of the planning, construction, and leasing processes, JB brings a breadth of knowledge to site selection including business planning, financial projection and analysis, local market research, space planning, and construction cost estimation.

PROFESSIONAL AFFILIATIONS

JB is a member of the following organizations:

- International Council of Shopping Centers
- St. Anselm's Abbey School Alumni Board

EDUCATION

JB graduated from St. Anselm's Abbey School here in Washington, DC and received a Bachelor of Science degree in Business Administration Accounting & Finance from the University of Vermont in Burlington.

JB is a licensed Real Estate Salesperson in the District of Columbia, Maryland, and Virginia.