

William G. Miller

Senior Vice President
Director of Retail Leasing



TRANSWESTERN ROLE

For over 20 years, Bill has been providing both tenant and landlord representation services for restaurants and retail operations in the Washington D.C. Metropolitan area and is considered an expert in his field. As a resident of Washington, DC, he is particularly active in the downtown market yet works throughout the metro area.

CAREER HIGHLIGHTS

For the past ten years, Bill has worked for Transwestern in the restaurant/retail field. He has extensive experience in commercial brokerage exclusively handling restaurant and retail requirements. His services include, but are not limited to, the critical areas of marketing and presentation, as well as the challenges of deal making and lease negotiation.

Selected Current and Past Landlord Representations Includes:

Washington Harbour, Georgetown, DC, Prudential
1001 Pennsylvania Avenue, NW, Hines Interests/TIAA-CREF
1625 Eye Street, NW, Brookfield Properties
1900 Pennsylvania Avenue, NW, International Monetary Fund
The Ballenger Buildings at Carlyle, Alexandria, VA, LCOR
1111 Pennsylvania Avenue, NW, The Shorenstein Company
700 13th Street, NW, Principal Global Investors

Notable Transactions:

Central – Michel Richard	Restaurant Ris
M2L Furniture	Proof
CoCo Sala	BLT Steak
Chocolate Moose	Clyde’s Alexandria
Kinkead’s	Marvelous Market
Oro Pomodoro	Energy Fitness
B&B Italia/Adlon	Silver Diner
Pizzeria Paradiso	Gordon Biersch

RETAIL EXPERIENCE

Restaurant Consultant – Marketing/Site Selection, etc.
Instructor – International Hotel & Restaurant Institute
Columnist – For various publications including Restaurant Digest
Management – The Marriott Corporation, Hamburger Hamlet/Portners

EDUCATION

Bill received a Bachelor’s Degree in Restaurant Management from the Pennsylvania State University.