

Ann C. McLean

Vice President
Retail Services Group



TRANSWESTERN ROLE

Ann C. McLean provides both landlord and tenant retail leasing representation services in the Washington, DC Metropolitan Area. Ann focuses on providing ideal real estate solutions for both tenant and landlord clients.

CAREER HIGHLIGHTS

Ann has over 20 years of sales and marketing experience in the Washington, DC area. She began her sales career at *Regardies' Magazine* where she helped develop the commercial real estate advertising category. In addition, she served on the board of the local chapter of National Association of Industrial and Office Parks (NAIOP). She continued her career in business development, sales and marketing for firms such as Ernst and Young, Beatley Gravitt Communications, and New Dominion Magazine among others.

Ann has represented several landlords in securing retailers and restaurants for their properties. Some of her clients include:

Hines Interests	Gould Property Company
Cafritz Interests	Transwestern Investment Corporation
DRI Development Services	Korman Communities
AEW	

Ann also works with several local and national tenants including:

M & T Bank	Elephant and Castle
Marvelous Market	Austin Grill Express
Humble Gourmet Burger	

As a licensed real estate Salesperson in the District of Columbia and Virginia, Ann is a native Washingtonian. She currently lives in Arlington, Virginia.

PROFESSIONAL AFFILIATIONS/RECOGNITION

Ann is a member of the following organizations:

International Council of Shopping Centers (ICSC)
Women in Retail Real Estate (WIRRE)

She is a CCIM candidate and is active in several community groups.

EDUCATION

Ann graduated from Ohio University, Athens, Ohio with a Bachelor of Arts Degree in Communications.